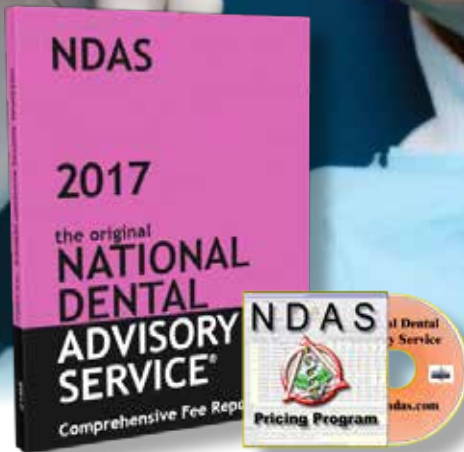


2017 DENTAL CODING AND FEE GUIDES

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2017 FEES

CDT 2017 Dental Procedure Codes

Updated for 2017:

11 New Codes

5 Revised Codes

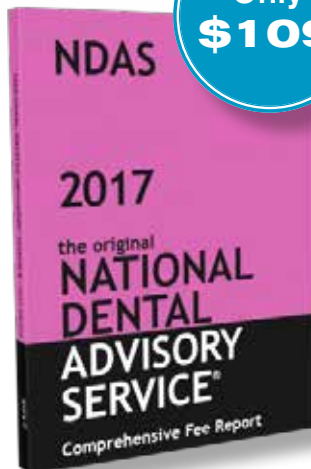
1 Deleted Code



**New CDT codes effective for services
provided on or after January 1, 2017**

National Dental Advisory Service® 2017 Fee Report Book

- 2017 Fees Based on NEW CDT-2017 Codes and Nomenclature
- Compare Your Fees with NDAS 40th, 50th, 60th, 70th, 80th, 90th, 95th Percentile Fees
- Answers to the Dental Coding most Frequently Asked Questions (FAQs)
- Summary of New, Deleted and Revised Codes for CDT 2013 to 2017 with cross references
- Coding Challenges: Discussion of Common Coding Errors and Dental Coverage
- Insurance and Licensing Commissioners Directory
- Dental Fee Analysis Strategies
- American Dental Association Claim Form instructions
- Glossary of Dental Benefit Technology, Medical Terminology for TMJ and Oral Surgery Billing, and Common Dental Terms
- Helps Maximize Reimbursement
- Get Paid For Your Work: A Third Party Guide to Collections
- Excellent for "what if" calculations
- Geographic Multipliers for all U.S. 3-digit Zip Code Prefixes
- CDT Code Index, Frequently asked Questions and Valuable Coding Tips
- Includes valuable CDT Frequently Asked Questions, ADA Claim Form instructions, State Insurance & Licensing Commissioners, Medical/Dental/Benefit Terminology, State Dental Societies, Specialties and Index of Codes



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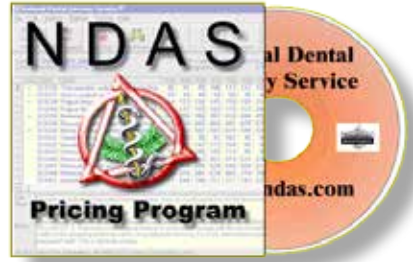
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 - 2) All Zip Version - All U.S. zip codes \$369
 - 3) Developers Version - All U.S. zip codes with full export privileges \$609 (requires license agreement)



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The screenshot shows the NDAS software interface with a menu bar (File, Edit, Settings, Reports, Special, Help) and a toolbar with icons for Display, View Tagged, Tag/Filter, Find/Search, Fee Manager, Utilization, and Reports. A text box states 'Automatically adjusts fees for your zipcode'. Below this, it says 'Includes 40th - 95th Fee Percentiles' and shows the ZIP code '11201 (Brooklyn, NY)' and 'Geographic Multiplier: 1.2382'. The main table lists dental codes and descriptions with columns for fee percentiles (P40, P50, P60, P70, P80, P90, P95, Private, P99).

TAG/CD	DESC	P40	P50	P60	P70	P80	P90	P95	Private	P99
08060	interceptive orthodontic treatment of the transition	2973	3155	3264	3461	3660	4110	4450	3043	3427
08070	comprehensive orthodontic treatment of the transition	5944	6129	6315	6480	6783	7187	7505	7122	6631
08080	comprehensive orthodontic treatment of the adolescent	6129	6247	6475	6689	6852	7174	7532	7195	6799
08090	comprehensive orthodontic treatment of the adult	6067	6218	6429	6679	6886	7345	7632	7230	6761
08210	removable appliance therapy	531	581	1023	1085	1137	1254	1431	1194	1080
08220	fixed appliance therapy	1052	1113	1175	1229	1343	1501	1670	1410	1234
08650	pre-orthodontic treatment visit	344	389	431	468	537	672	739	564	453
08670	periodic orthodontic treatment visit [as part of cost	281	302	310	329	352	375	414	370	326
08680	orthodontic retention [removal of appliances, consi	557	592	620	679	719	805	903	755	651
08690	orthodontic treatment [alternative billing to a cost	306	315	323	341	363	407	542	381	350
08691	repair of orthodontic appliance	239	248	253	265	279	310	319	293	266
08692	replacement of lost or broken retainer	353	371	391	420	451	532	571	474	411
08693	rebonding or recementing; and/or repair, as requir	302	355	399	412	441	489	505	463	419
08999	unspecified orthodontic procedure, by report	00	00	00	00	00	00	00	00	00
09110	palliative [emergency] treatment of dental pain - m	134	142	152	160	171	186	206	180	160
09120	fixed partial denture sectioning	250	276	296	310	322	353	360	330	311

Full Desc: repair of orthodontic appliance

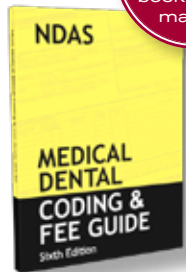
Notes: Does not include bracket and standard fixed ortho appliances. It does include functional appliances and palatal expanders.

Value Added Coding Notes and Tips

NDAS Medical-Dental Coding & Fee Guide, Sixth Edition

- Over 1,000 crosswalks between dental (CDT) and medical (CPT®) codes.
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- Medical insurance policies that explain coverage decisions about what dental services or items are reasonable and necessary.
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- Introduction to medical-dental cross coding reimbursement.
- Can a dentist bill medical insurance? State statutes on the legal basis for the dentist to render services within the scope of his/her license.
- Updated Dental (CDT) codes with corresponding Medical (CPT®) codes and a list of primary diagnostic (ICD10) codes that support medical necessity.
- Instructions on how to complete the CMS 1500 claim form, which will help create a clean claim.
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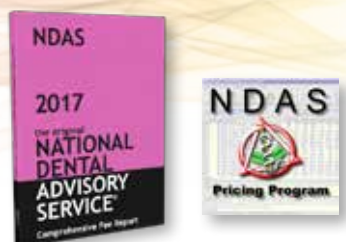
Item #7115 List Price: \$169 Available: March 2017

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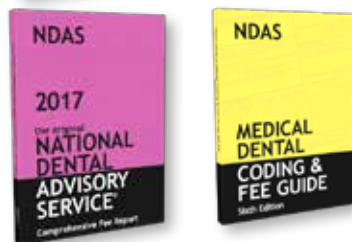
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CDT 2017: Dental Procedure Codes

CDT 2017: Dental Procedure Codes builds on previous code sets with codes that fill documentation gaps, making it easier to code quickly and accurately. More detailed options for documentation also provide better protection from legal liability, as well as fewer rejected insurance claims. CDT 2017 is the most up-to-date coding resource and the only HIPAA-recognized code set for dentistry. With the emergence of electronic health care records (EHR), coding for specific procedures is more important than ever.

- New periodontal and restorative codes to fill gaps and provide a continuum of treatment depending on the clinical condition of the patient's dentition
- New codes for dental case management, which document the practice's actions to plan visits, coordinate care and provide counseling
- New code for managing and documenting your interactions with patients' medical care providers

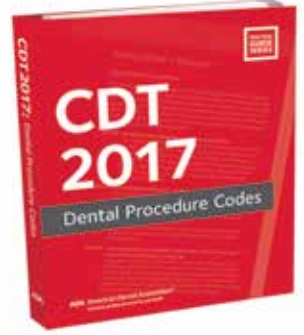
Code changes include:

- 11 new codes
- 5 revised codes
- 1 deleted code

The CDT 2017 codes go into effect on January 1, 2017. Make sure your practice is prepared!

Item #7102 Sale Price: \$67.45

Available: October 2016



CDT 2017 Kit:

Save money and time with this coding combo. CDT 2017 is the official source for the most accurate and up-to-date dental procedure codes. Newly revised and reorganized to make finding information easier, the CDT 2017 Coding Companion is a dynamic training tool. It includes a coding Q&A and real-life scenarios to increase staff comprehension – and reduce rejected claims. Use them together to create an unstoppable coding team.

Item #7124 Sale Price: \$112.50

Available: October 2016



CDT 2017 Companion: Help Guide and Training Manual

Training your team on CDT coding just got easier with the revamped CDT 2017 Companion. Totally revised and reorganized, the Companion is key to training your staff to code more accurately and efficiently. The Companion is now organized by coding category to make it easier to find information that's relevant to you and your dental practice. Each chapter is written by dental industry leaders, including coding consultants, insurance administrators and practicing dentists who guide the reader step by step through key coding concepts, scenarios, and Q&A. Other features include:

- More than 50 new and updated coding scenarios
- Over 100 common coding questions answered
- Key concepts and terms defined
- Explanations of new CDT codes and changes to the CDT manual
- Implant section with full-color illustrations

Used together with CDT 2017, the Companion is ideal to enhance the knowledge of current staff or to use as a training resource for new dental team members. Use it for staff meetings, quick training sessions, or as a reference guide to help your team code with skill and confidence.

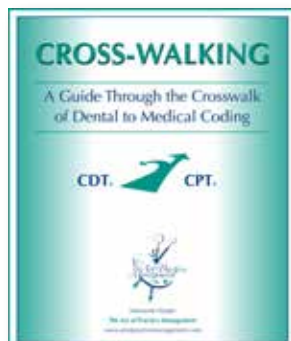
Item #7103 Sale Price: \$67.45

Available: October 2016



Cross Walking – A Guide Through the CrossWalk of Dental To Medical Coding

“CrossWalking – A Guide Through the CrossWalk of Dental To Medical Coding” is a manual designed to train dental staff to implement a dental-medical cross coding system in their practices. Medical coding is becoming a necessity in dental practices due to the continued research into the systemic link. The manual covers the following: the benefits of filing medical claims, the different types of insurance carriers, the types of dental procedures that can be filed medically, the different types of medical codes, the majority of codes that dental procedure require, and the implementation process. A match of CDT codes to medical procedure codes (CPT® codes) is also provided where possible. In addition, the manual provides many insurance forms and letters as well as multiple examples of dental-medical cross coded claims. A CD is included that contains all of the letters and forms that are contained in the manual and these can be downloaded and used as is or revised to your practice’s specific information and needs. This manual will help your practice attain a state-of-the-art status.



Item #7114 Sale Price \$375

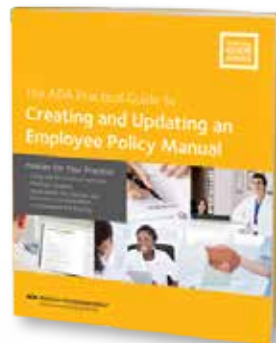
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The ADA Practical Guide to Creating and Updating an Employee Policy Manual

Written and reviewed by a team of ADA professionals, Creating an Employee Office Manual addresses many common employment issues and contains sample forms, checklists, policies and procedures. These documents are included in Microsoft Word format on the book’s accompanying CD-ROM for quick and easy customization for each dental practice’s unique needs.

New and updated features include:

- updated sample job descriptions and interview questions
- NEW sample policies on using cell phones, electronic communications, and social media – both on and off the clock
- NEW chapter on patient management
- updated sections on HIPAA and OSHA policies
- new employee performance evaluation forms
- expanded section on natural disaster preparation



Item #7113 Sale Price \$134.95

ADA Dental Claim Form (2012 Version)

The ADA Dental Claim Form is revised to incorporate a significant change in the HIPAA standard, which now enables a dentist to include a diagnosis code (ICD-9-CM) when needed on a claim. Payers will be accepting the 2012 version of the ADA form by mid-2012. 100 per pad.

Item #7106 Sale Price \$9.75

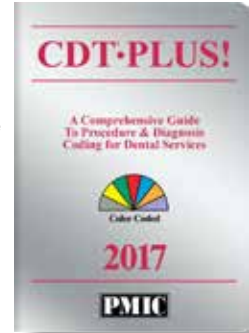


CDT PLUS! 2017

CDT 2017 codes are mandatory for reporting dental procedures and services on all dental insurance claims filed from January 1, 2017 - December 31, 2017. Dental professionals must use HIPAA mandated CDT codes to report procedures and services on dental claims. There are significant changes in the CDT coding system for 2017; including new codes, revised codes and deleted codes. Accurate CDT coding puts you in control of the reimbursement process and reduces your audit liability.

Includes:

- All official CDT 2017 codes and descriptions along with coding notes and coverage information.
- Comprehensive introduction to CDT coding including extensive glossary
- Comprehensive introduction to diagnostic coding for dental practices; including ICD-9-CM, ICD-10-CM, SNODENT and Dental Diagnostic System (DDS) Codes.
- Complete instructions for the ADA Dental Claim form; including the new 2012 version.
- A comprehensive Alphabetic Index



Available: October 2016

Item #7110 List Price: \$64.95 Sale Price: **\$54.95**

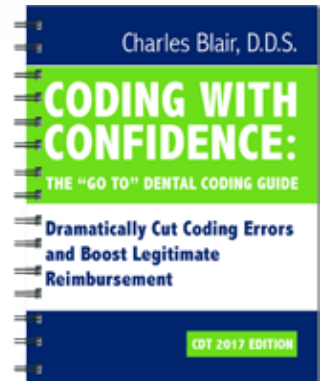
Coding With Confidence: The "Go-To" Dental Insurance Guide

Coding with Confidence: The "Go To" Dental Coding Guide is a unique reference guidebook that goes beyond the typical "list and describe" coding manuals. This manual was developed using information compiled from thousands of interviews with doctors and staff just like you, the manual uses PREDICTIVE ERROR CORRECTION™ technology to help predict common mistakes before you make them!

This manual provides expert assistance to practice staff who find it difficult to keep up with the frequent changes, revisions, and deletions in dentistry's CDT codes. Reader-friendly graphics help dental practices prevent common coding errors and understand common reimbursement policies.

Available: October 2016

Item #7122 Sale Price: **\$109.95**



The ADA Practical Guide to OSHA Training: Compliance for Dental Professionals

Have you met the training requirements and deadlines for the newly adopted Globally Harmonized System (GHS) for hazard communications? The ADA Practical Guide to OSHA Training workbook and DVD have you covered. These comprehensive training materials instruct staff on the new regulations for:

- Safety Data Sheets (formerly Material Safety Data Sheets)
- Hazardous Chemical Labels
- Hazard Communication Pictograms

In addition to GHS updates, OSHA Training includes compliance requirements for the Hazard Communication, Bloodborne Pathogens, and General Safety Standards.

Unit wrap-ups contain quizzes to reinforce key concepts and knowledge, and discussion questions to encourage dialogue. Full-color workbook offers photographs, posters, OSHA Quick Cards, and other sample documents to aid comprehension. Also includes checklists with spaces for staff and compliance manager signatures to be used for training documentation. Three hours CE credit.



Item #7108 Sale Price: \$202.50

Medical Dental Cross Coding with Confidence

Dental plans are increasingly mandating the submission of certain dental procedures (such as surgical extractions) to the patient's medical plan before submission to the patient's dental plan. Due to this trend, dental teams are now faced with the task of filing procedures to the patient's medical plan more often.

Introducing our newest resource, Medical Dental Cross Coding with Confidence, to enable dental teams to conquer the complexities of medical claim submission for dental practices. Learn from easy to follow clinical scenarios and receive step-by-step instructions on completing the CMS 1500 (02-12) Medical Claim Form.

This revolutionary cross coding manual assists dental teams in selecting the appropriate CPT and ICD-10-CM codes to report the dental procedures performed in their practices, and teaches them how to properly report the codes on medical claim forms. This valuable resource is designed to assist both the beginner and the experienced medical dental cross coder.



Available: September 2016

Item #7112 Sale Price: \$367.97

The Chairside Instructor

Sometimes the simplest tools are the most effective. Case in point: The Chairside Instructor book. Just flip it open, point to a picture, and your patient understands. With over 200 photos and illustrations, the Chairside covers a wide range of prevention and treatment topics, including hygiene; anatomy; x-rays; perio; decay; crown, bridge, dentures, root canal, and other restorations; orthodontics; cosmetic treatment; TMJ; pathologies; and now cracked tooth and bruxism. With 49 NEW images, such as updated dentition charts, perio probing, SRP before-and-after photos, perio surgery and bone grafting, CBCT, implant surgery, and cosmetic cases. Now laminated for wipe-clean care; handy tabs help you quickly locate topics. New horizontal format is easier to show patients, too. Ideal for patient education or as a learning tool for auxiliaries-in-training.

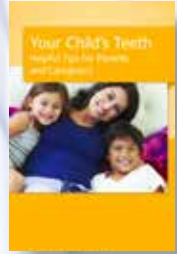


Item #7123 Sale Price: \$89.95

Your Child's Teeth

Enlighten parents who may not be aware of the problems unique to maintaining children's oral health. This newly revised, informative booklet covers all they need to know during each developmental milestone, from prenatal development through age 12, stressing the importance of dental visits every step of the way.

Item #7118 Sale Price: \$49.50 (Pack of 50)



Scaling and Root Planning: Treatments for Periodontal Disease

Give patients this road map of periodontal treatment and strengthen their commitment to better oral health. This best-selling brochure explains how all aspects of treatment come together—and why recare appointments and home care are so essential for keeping one's natural teeth. New scaling and root planning graphics help patients clearly understand how SRP enables reattachment and healing. Also points out that certain systemic diseases can place a person at greater risk for more severe forms of periodontal diseases.

Item #7119 Sale Price: \$40.50



Periodontal Maintenance: Preserve the Progress You Have Made

Once you've treated the disease, seal the deal with this brochure. It spotlights the fact that patients who follow through with periodontal maintenance therapy are more likely to keep their teeth, and backs up your message that periodontal patients need more frequent visits than other patients. Addresses post-treatment sensitivity and cautions patients that tobacco can slow healing. Includes a reminder that treatment should be determined by the patient and dentist, not by the insurance company. Includes space to jot patient notes and future appointments.

Item #7120 Sale Price: \$40.50



Tooth Extraction: Post-Operative Instructions

The topic of tooth extraction can often induce anxiety in the patient. Review the procedure and offer instruction with this ADA brochure.

You'll be the hero when you set your patient's mind at ease! Revised content educates patients about common reactions to anesthetics, the importance of blood clots, how to manage swelling and pain, proper diet, and procedures for rinsing and oral hygiene. Includes space for your office and after hours phone numbers, next scheduled appointment and special instructions.

Item #7121 Sale Price: \$40.50



Periodontal Diseases: Don't Wait Until It Hurts

This great new edition of our #1 brochure covers periodontal disease from top to bottom—from causes, prevention, and risk factors to treatment and post-treatment care. Features new graphics of the progression of perio disease, scaling and root planing, and periodontal surgery. Describes different types of the disease, with our classic photos and diagrams of the main stages of disease. Explains periodontal probing and the role of x-rays in diagnosis. The steps of scaling and root planing are followed by a page on periodontal surgery, to let patients know what could lie ahead if they neglect their oral health.

Item #7105 Sale Price: \$45

See samples online at www.ndas.com



2017 Coding and Payment Guide for Dental Services

The Coding and Payment Guide for Dental Services is your one-stop coding, billing, and documentation guide to submitting claims with greater precision and efficiency. This guide has the latest 2017 dental services CDT, CPT® and HCPCS procedure codes, ICD-10-CM and HCPCS Level II code sets along with Medicare payer information, CCI edits, helpful code descriptions, and clinical definitions.



- **HCPCS Procedure Codes.** Only Optum360 offers HCPCS procedure codes specific to your specialty with the same information as we provide for CDT and CPT® codes.
- **Prevent claim denials and stay up-to-date with Medicare payer information.** Review Medicare Pub. 100 references containing information linked to HCPCS Level II, CDT and CPT® codes tailored to dental services, to prepare cleaner claims before submission.
- **Avoid confusion with easy-to-understand descriptions.** Includes clear explanations of procedures represented by CDT, CPT® and HCPCS procedure codes, along with clinical definitions and ICD-10-CM code explanations specific to dental services.
- **Improve the precision of ICD-10-CM code selection.** Prevent claim denials often caused by incorrect code selection with icons that help identify the most appropriate ICD-10-CM code.
- **Documentation and Reimbursement Tips.** Find documentation and reimbursement information for procedures on the page for quick reference.

Available: December 2016

Item #7107 List Price: \$179.95 Sale Price **\$143.95**

2017 Coding Guide for OMS

The Coding Guide for OMS is your one-stop coding, billing, and documentation guide to submitting claims with greater precision and efficiency. Co-produced with the American Association of Oral and Maxillofacial Surgeons (AAOMS), this guide has the latest 2017 CDT, CPT® and HCPCS procedure codes, ICD-10-CM and HCPCS Level II code sets along with Medicare payer information, CCI edits, helpful code descriptions, and clinical definitions.



- **Increase coding efficiency.** Essential OMS specific CPT® and CDT code information is included on one page for quick and easy look-up.
- **Prevent claim denials and stay up-to-date with Medicare payer information.** Review Medicare Pub. 100 references containing information linked to CDT and CPT® codes tailored to OMS services, to prepare cleaner claims before submission.
- **Avoid confusion with easy-to-understand descriptions.** Includes clear explanations of procedures represented by CPT® and CDT codes, along with clinical definitions specific to OMS services.
- **Improve the precision of ICD-10-CM code selection.** Prevent claim denials often caused by incorrect code selection with inclusion of the most commonly used ICD-10-CM codes for OMS providers.
- **CCI Edits by CPT® code.** CPT® codes with associated CCI edits in a special section and quarterly updates available online.

Available: December 2016

Item #7122 List Price: \$199.95 Sale Price **\$159.95**

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When was the last time your fee schedule got a check up?

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Here's what our customers are saying about the NDAS

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Office Manager (Doctor's Wife), FL

"I wanted you to know that your National Dental Advisory Service is wonderful. My husband calls it the Bible of dental codes. We have found your book more helpful than anything we have received from the ADA...Thank you for all of your hard work." Office Manager, OK

"We have been buying your Fee Report since its inception and want to thank you for your research. It has been a 'must' reference for us." Dentist, NJ

"The NDAS is our Insurance Bible" Dentist, CA



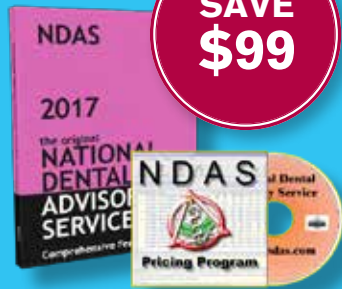
CDT KIT

CDT 2017: Dental Procedure Codes and CDT Companion 2017.

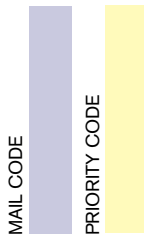
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