2021 DENTAL CODING AND FEE GUIDES

Order Now!
NEW 2021 CODES AND FEES

CDT 2021
Dental Procedure Codes

Updated for 2021:
28 New Codes
7 Revised Codes
4 Deleted Codes

**New CDT codes effective for services provided on or after January 1, 2021**
National Dental Advisory Service®
2021 Fee Report Book

• 2021 Fees Based on NEW CDT-2021 Codes and Nomenclature
• Compare Your Fees with NDAS 40th, 50th, 60th, 70th, 80th, 90th, 95th Percentile Fees
• Answers to the Dental Coding most Frequently Asked Questions (FAQs)
• Summary of New, Deleted and Revised Codes for CDT 2016 to 2021 with cross references
• Coding Challenges: Discussion of Common Coding Errors and Dental Coverage
• Insurance and Licensing Commissioners Directory
• Dental Fee Analysis Strategies
• American Dental Association Claim Form instructions
• Glossary of Dental Benefit Technology, Medical Terminology for TMJ and Oral Surgery Billing, and Common Dental Terms
• Helps Maximize Reimbursement
• Get Paid For Your Work: A Third Party Guide to Collections
• Excellent for “what if” calculations
• Geographic Multipliers for all U.S. 3-digit Zip Code Prefixes
• CDT Code Index, Frequently asked Questions and Valuable Coding Tips
• Includes valuable CDT Frequently Asked Questions, ADA Claim Form instructions, State Insurance & Licensing Commissioners, Medical/Dental/Benefit Terminology, State Dental Societies, Specialties and Index of Codes

Available: December 2020

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National Dental Advisory Service® on CD 2021

- All the features of the Book on CD format
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- Available for your Zip Code Area or the Entire U.S.
- 40th, 50th, 60th, 70th, 80th, 90th and 95th Fee Percentiles in U.S. Dollars
- Apply global increases/decreases
- Procedure frequency analysis
- Just enter your zip code and compare your fees to the NDAS for your area
- Locate, search, and filter codes based on ADA descriptions, key words or codes
- CD-ROM for Windows 7/8/10
- Easy to Use!! FREE tech support
- Custom Report Generator
- Import and Export to Excel, ACCESS, ASCII
- Frequency/Utilization Analysis
- Available in three versions:
  1) Standard Version - Any 3 digit zip code prefix $169 additional 3 digit prefixes $20 each
  2) All Zip Version - All U.S. zip codes $369
  3) Developers Version - All U.S. zip codes with full export privileges $619
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Available: December 2020

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WWW.WASSERMAN-MEDICAL.COM
NDAS Medical-Dental Coding & Fee Guide, Tenth Edition

- Over 1,000 crosswalks between dental (CDT) and medical (CPT®) codes.
- Exclusive! Updated Medical Fee Information 50th, 75th, 90th percentiles in U.S. Dollars, medicare rates, and Global Fee Periods.
- Locate thousands of diagnostic codes (ICD10) that support medical necessity.
- Medical insurance policies that explain coverage decisions about what dental services or items are reasonable and necessary.
- Provides details on the indications and limitations of medical necessity and document requirements.
- Introduction to medical-dental cross coding reimbursement.
- Can a dentist bill medical insurance? State statutes on the legal basis for the dentist to render services within the scope of his/her license.
- Updated Dental (CDT) codes with corresponding Medical (CPT®) codes and a list of primary diagnostic (ICD10) codes that support medical necessity.
- Instructions on how to complete the CMS 1500 claim form, which will help create a clean claim.
- Reduces coding errors and audit exposure.

NDAS Medical-Dental Coding & Fee Guide, Tenth Edition
Item #2115 List Price: $169
Available: January 2021

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NDAS-CDT Special
Includes: 2021 National Dental Advisory Book, CDT 2021: Dental Procedure Codes
Item #2117 Package Price: $199.95 Save $27

CPT® is a registered Trademark of the American Medical Association
CDT 2021: Dental Procedure Codes

Dentistry is an ever-evolving field, and CDT codes are critical to the everyday workings of dental practices. To find the most current and correct codes, dentists and their dental teams can trust CDT 2021: Current Dental Terminology. This crucial coding tool also comes with the CDT e-book and app.

2021 code changes include: 28 new codes, 7 revised codes, 4 deleted codes

CDT 2021 contains new codes for:
• Testing to identify patients who may be infected with SARS-CoV-2 (aka COVID-19)
• Counseling for the control and prevention of adverse oral, behavioral, and systemic health effects associated with high-risk substance use, including vaping
• Medicament application for the prevention of caries
• Image captures done through teledentistry by a licensed practitioner to forward to another dentist for interpretation.

The codes are developed by the ADA and are the only HIPAA-recognized code set for dentistry. Includes ICD-10-CM codes related to dental procedures. Use the app with iOS, Android or any web-enabled device; enables instant searching by code, category or keyword. For accuracy, efficiency and peace of mind, CDT 2021: Current Dental Terminology is an essential resource for every dental practice.

Item #2102 List Price: $97.95 Sale Price: $89.95
Available: September 2020

CDT 2021 Kit:


Item #2124 List Price: $173.95 Sale Price: $159.95
Available: September 2020

CDT 2021 Companion: Help Guide for the Dental Team

New codes, new staff, new diagnoses—these situations can slow down the billing process and cause coding confusion. This training guide and companion book to CDT 2021: Current Dental Terminology compiles more than 100 frequently asked coding questions and gives the answers dentists and dental teams need. It also presents more than 50 common dental coding scenarios and explains how to properly resolve them.

CDT 2021 Coding Companion explains codes dealing with:
• Testing to identify patients who may be infected with SARS-CoV-2 (aka COVID-19)
• Counseling for the control and prevention of adverse oral, behavioral, and systemic health effects associated with high-risk substance use, including vaping
• Medicament application for the prevention of caries
• Image captures done through teledentistry by a licensed practitioner to forward to another dentist for interpretation

Also includes a chapter with explanations of coding changes for 2021, and a section on ICD-10-CM Diagnosis Codes.

For years, the ADA’s Council on Dental Benefits has fielded questions from dentists and dental teams. CDT 2021 Coding Companion: Training Guide for the Dental Team has all the answers—it’s an essential resource for every dental office to be used as a self-guided training tool, a helpful refresher and an everyday resource.

Item #2103 List Price: $82.95 Sale Price: $79.95
Available: September 2020

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2021 Administration with Confidence

Administration with Confidence helps your practice successfully navigate the ins and outs of insurance administration. Proper administration is key for maintaining a profitable practice, and this guide offers solutions to the most common problems facing practices today. Additionally, you’ll receive checklists, forms and flow charts to assist your team with proper administration of dental claims.

Topics Include:
• PPOs - Joining/Dropping/Analyzing Plans
• Maximizing Legitimate Reimbursement
• Properly Calculating Write-offs (COB)
• Writing Narratives and Appeals That Work
• Discounting and Co-pay Forgiveness
• Top Administrative Q & As
• Surviving Focus Reviews and Audits

Available: October 2020
Item #2114 Sale Price $119.95


Written and reviewed by a team of ADA professionals, Creating an Employee Office Manual addresses many common employment issues and contains sample forms, checklists, policies and procedures. These documents are included in Microsoft Word format on the book’s accompanying CD-ROM for quick and easy customization for each dental practice’s unique needs.

New and updated features include:
• updated sample job descriptions and interview questions
• NEW sample policies on using cell phones, electronic communications, and social media – both on and off the clock
• NEW chapter on patient management
• updated sections on HIPAA and OSHA policies
• new employee performance evaluation forms
• expanded section on natural disaster preparation

Item #2113 Sale Price $164.95

ADA Dental Claim Form

The ADA Dental Claim Form is revised to incorporate a significant change in the HIPAA standard, which now enables a dentist to include a diagnosis code (ICD-9-CM) when needed on a claim. 100 per pad.

Item #2106 Sale Price $22.50
CDT PLUS! 2021

CDT 2021 codes are mandatory for reporting dental procedures and services on all dental insurance claims filed from January 1, 2021 - December 31, 2021. Dental professionals must use HIPAA mandated CDT codes to report procedures and services on dental claims. There are significant changes in the CDT coding system for 2018; including new codes, revised codes and deleted codes. Accurate CDT coding puts you in control of the reimbursement process and reduces your audit liability.

Includes:
• All official CDT 2021 codes and descriptions along with coding notes and coverage information.
• Comprehensive introduction to CDT coding including extensive glossary
• Comprehensive introduction to ICD-10-CM diagnostic coding for dental practices; including a complete listing of ICD-10-CM codes for dental and oral surgery procedures.
• Complete instructions for the ADA Dental Claim form; including the new 2012 version.
• A comprehensive Alphabetic Index

Available: September 2020
Item #2110 List Price: $69.95 Sale Price: $55.95

2021 Coding With Confidence: The “Go-To” Dental Insurance Guide

Coding with Confidence: The “Go To” Dental Coding Guide is a unique reference guidebook that goes beyond the typical “list and describe” coding manuals. This manual was developed using information compiled from thousands of interviews with doctors and staff just like you, the manual uses PREDICTIVE ERROR CORRECTION™ technology to help predict common mistakes before you make them!

This manual provides expert assistance to practice staff who find it difficult to keep up with the frequent changes, revisions, and deletions in dentistry’s CDT codes. Reader-friendly graphics help dental practices prevent common coding errors and understand common reimbursement policies.

Available: October 2020
Item #2122 Sale Price: $129.95

WWW.WASSERMAN-MEDICAL.COM
The ADA Practical Guide to OSHA Training: Compliance for Dental Professionals

Have you met the training requirements and deadlines for the newly adopted Globally Harmonized System (GHS) for hazard communications? The ADA Practical Guide to OSHA Training workbook and DVD have you covered. These comprehensive training materials instruct staff on the new regulations for:

• Safety Data Sheets (formerly Material Safety Data Sheets)
• Hazardous Chemical Labels
• Hazard Communication Pictograms

In addition to GHS updates, OSHA Training includes compliance requirements for the Hazard Communication, Bloodborne Pathogens, and General Safety Standards.

Unit wrap-ups contain quizzes to reinforce key concepts and knowledge, and discussion questions to encourage dialogue. Full-color workbook offers photographs, posters, OSHA Quick Cards, and other sample documents to aid comprehension. Also includes checklists with spaces for staff and compliance manager signatures to be used for training documentation. Three hours CE credit.

Item #2108 Sale Price: $202.50

2021 Medical Dental Cross Coding with Confidence

Dental plans are increasingly mandating the submission of certain dental procedures (such as surgical extractions) to the patient’s medical plan before submission to the patient’s dental plan. Due to this trend, dental teams are now faced with the task of filing procedures to the patient’s medical plan more often.

Introducing our newest resource, Medical Dental Cross Coding with Confidence, to enable dental teams to conquer the complexities of medical claim submission for dental practices. Learn from easy to follow clinical scenarios and receive step-by-step instructions on completing the CMS 1500 (02-12) Medical Claim Form.

This revolutionary cross coding manual assists dental teams in selecting the appropriate CPT and ICD-10-CM codes to report the dental procedures performed in their practices, and teaches them how to properly report the codes on medical claim forms. This valuable resource is designed to assist both the beginner and the experienced medical dental cross coder.

Item #2112 Sale Price: $349.95 Available: December 2020

The Chairside Instructor

The Chairside Instructor is the ADA’s #1 dental team guide and patient education sourcebook. Use it to train your dental assistants in everything they need to know regarding prevention and treatment. It’s also highly beneficial for educating patients about dental care and the treatment options available to them.

Covers a wide range of prevention and treatment topics, including hygiene; anatomy; x-rays; perio; decay; crown, bridge, dentures, root canal, and other restorations; orthodontics; cosmetic treatment; TMJ; pathologies; and cracked tooth and bruxism. Updated content includes tooth erosion, gum recession and treatments, steps of cavity restoration (filling), tobacco and oral health, effects of sugar on teeth, and peri-implantitis.

Item #2123 Sale Price: $104.95
Your Child’s Teeth
Help put kids on the path to good oral health with this best-selling brochure! This comprehensive, illustrated booklet was revised to include everything parents need to know to care for children’s teeth up to age 12.

Item #2118 Sale Price: $52.50 (Pack of 50)

Scaling and Root Planing: A Treatment for Gum Disease
“You don’t have to lose teeth to periodontal disease” forms the central message of this best-selling gum disease treatment brochure. Utilizing powerful new illustrations, it guides patients to accept needed treatment by showing periodontal disease in vivid detail. It also provides clear and concise explanations for how perio is diagnosed and treated through probing and x-rays. • How SRP differs from regular dental cleanings • What to expect before, during and after SRP treatment • Benefits of treatment and allowed medications • Importance of avoiding tobacco products • How and when to schedule follow-up appointments

Item #2119 Sale Price: $42.00

Periodontal Maintenance: Stay on Top of Gum Disease
Your patients may not know the difference between a routine cleaning and periodic periodontal maintenance. Use this ADA-published brochure to explain why regular, professional treatment is important in controlling periodontal disease. For patients at risk for periodontal disease, or recovering from it, this brochure can support your professional recommendations and provide at-home maintenance tips. This easy-to-read pamphlet teaches patients about reducing bacteria to help periodontal pockets shrink, and how it relates to their overall health. Pack of 50.

Item #2120 Sale Price: $42.00

Tooth Extraction: Post-Operative Instructions
Every extraction patient should have this handy brochure! It provides general guidelines and post-operative instructions for tooth extractions to promote healing, prevent complications, and make the experience more comfortable. Your patients are bound to have some preconceived notions of the process. This brochure has information they need on what to expect – and how to watch out for abnormalities.

Item #2121 Sale Price: $42.00

Periodontal Diseases: Don’t Wait Until It Hurts
When it comes to periodontal disease pamphlets, Periodontal Disease: Don’t Wait Until it Hurts is the finest in the industry. This overview of perio – from prevention to treatment – makes it an effective material for a huge portion of your patients. At #1 for over 100 years, the best just keeps getting better, with new features helping it maintain its top ranking. • New illustrations of probing, SRP, and periodontal surgery • Bone loss x-rays and “stages of perio” photos • Improved text clarity for easy understanding of the importance of treatment

Item #2105 Sale Price: $52.50

2021 Coding and Payment Guide for Dental Services

The Coding and Payment Guide for Dental Services is your one-stop coding, reimbursement, and documentation resource developed exclusively for dental practices. This comprehensive and easy-to-use guide is updated for 2021 and organized by specialty-specific CDT and CPT® codes. Each code includes its official code description and lay description, coding tip, documentation and reimbursement tips, Medicare edits, RVUs and is cross-coded to common ICD-10-CM diagnosis codes to complete the coding process. Getting to the code information you need has never been so easy.

- **Helpful illustrations.** Detailed illustrations for a better understanding of the anatomy related to dental procedures and services.
- **Code icons.** Quickly identify new and revised procedure codes related to dental services.
- **Quickly find information.** All the information you need is provided, including CDT and CPT full code descriptions, lay descriptions, coding tips, procedure code-specific documentation and reimbursement tips, and commonly associated ICD-10-M diagnosis codes.
- **Prevent claim denials and stay up-to-date with Medicare payer information.** Review Medicare IOM references containing information linked to CDT, HCPCS Level II, and CPT codes tailored to dental services, to prepare cleaner claims before submission.
- **CCI edits.** Includes CCI edits for CDT, CPT and HCPCS procedure codes in a special section with quarterly updates available online.

Available: December 2020

**Item #2107** List Price: $185.95  **Sale Price $148.95**

2021 Coding Guide for OMS

The Coding Guide for OMS is your one-stop coding, reimbursement, and documentation resource developed exclusively for OMS. Co-produced with the American Association of Oral and Maxillofacial Surgeons (AAOMS), this comprehensive and easy-to-use guide is updated for 2021 and organized by specialty-specific CDT and CPT® codes. Each code includes its official code description and lay description, coding tips, documentation and reimbursement tips, Medicare edits, and is cross-coded to common ICD-10-CM diagnosis codes to complete the coding process. Getting to the code information you need has never been so easy.

- **Evaluation and Management Services.** Evaluation and Management CPT codes commonly used in your specialty are now included with their official description, lay description, coding tips, Medicare edits, and relative value units. Also included is a chapter with coding guidelines and tables to assist you in the E/M code selection process.
- **Co-produced with AAOMS.** Only resource produced with the American Association of Oral and Maxillofacial Surgeons.
- **Quickly find information.** All the information you need is provided, including CPT and CDT full code descriptions, lay descriptions, coding tips, procedure code-specific documentation and reimbursement tips, clinical terms, Medicare IOM references, CPT Assistant references, and commonly associated ICD-10-M diagnosis codes.
- **CCI Edits.** Includes section with CCI Edits for CDT, CPT, and HCPCS procedure codes with quarterly updates available online.

Available: December 2020

**Item #2122** List Price: $199.95  **Sale Price $159.95**

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Office Manager (Doctor’s Wife), FL

“I wanted you to know that your National Dental Advisory Service is wonderful. My husband calls it the Bible of dental codes. We have found your book more helpful than anything we have received form the ADA...Thank you for all of your hard work.” Office Manager, OK

“We have been buying your Fee Report since its inception and want to thank you for your research. It has been a ‘must’ reference for us.” Dentist, NJ

“The NDAS is our Insurance Bible” Dentist, CA

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NEW CDT 2021 Codes

CDT KIT
CDT 2021: Dental Procedure Codes and CDT Companion 2021.
$159.95 Save $20.95

NDAS 38th Edition
Founded by Dr. Yale Wasserman in 1981, the original National Dental Advisory Service has helped thousands of dentists succeed in an increasingly competitive marketplace.

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